

SAN FRANCISCO DISTRICT BUSINESS OPPORTUNITIES OPEN HOUSE– *MAR 18, 2022*

LTC KEVIN P. ARNETT
DISTRICT COMMANDER/ENGINEER



US Army Corps
of Engineers®



CURRENT SITUATION/MISSION OVERVIEW

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Established: 1866 – oldest in the South Pacific Division

- 21 Congressional Districts
- > 900 Miles of Coastline

Primary Focus: Civil Works

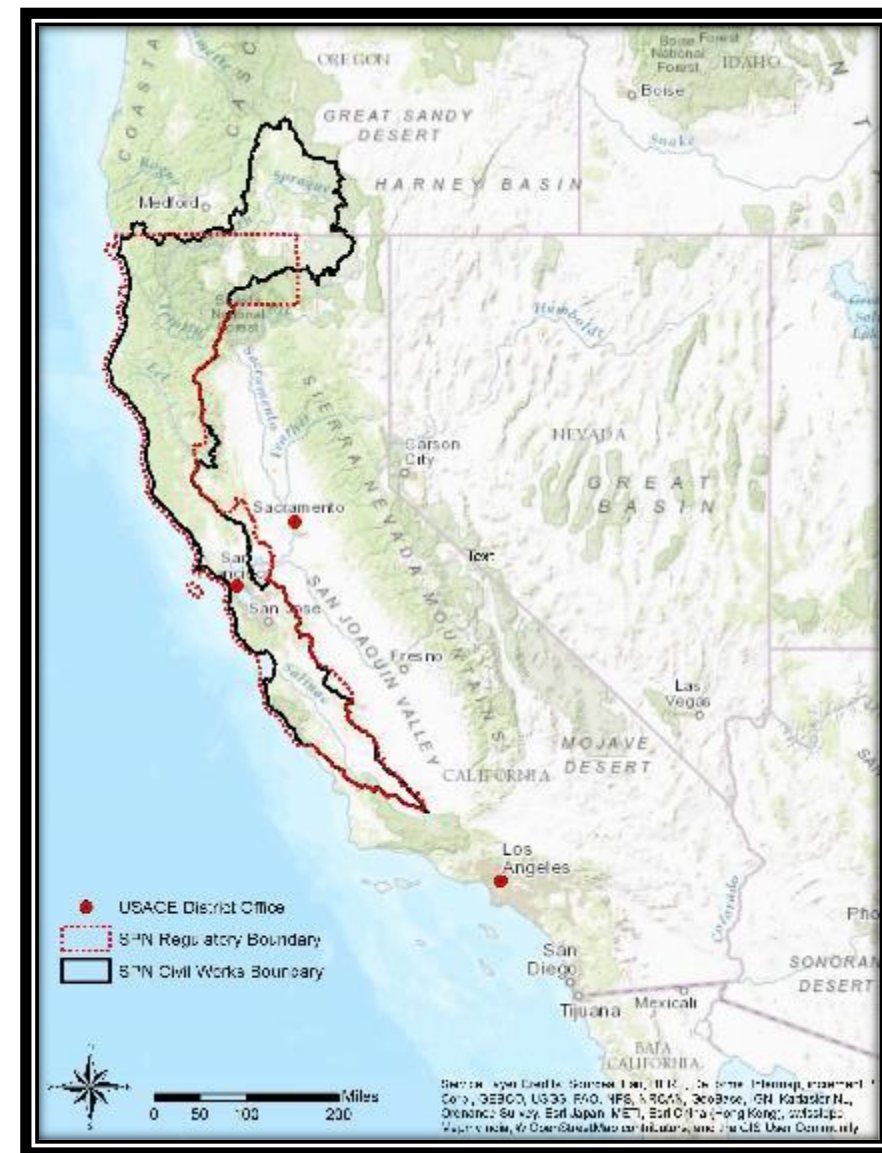
- Navigation, Flood Risk Management, & Environmental Restoration
- Significant Regulatory mission
- Bay Area is Center of Gravity
- ~20% increase in the last decade

Healthy O&M Mission

- More than 50% of District's project budget
- Focus: Dredging, Drift Removal, & Dam/Lake Management

Embracing Regionalization

- SFVAMC Seismic Corrections
- Construction Phase Services





SAN FRANCISCO DISTRICT LEADERSHIP

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Commander & District Engineer



LTC Kevin Arnett
PhD, PE
PhD – Structural Engineering
MS – Civil and Environmental
Engineering
20 years Military Service

Deputy District Commander



LTC Andrew Boggs
PE, PMP
MS – Geological
Engineering
MS – Mining and Minerals
Engineering
20 years Military Service

Deputy District Engr. for Project Mgmt.



Stuart Townsley
BS – Environmental Science
20 years Federal Service
20 years USACE Service

Engineering & Technical Services



Susan Kelly-PE
PMP, A-E COR
BS – Agricultural Engineering
38 years Federal Service
8 years USACE Service

Operations & Readiness



Nick Malasavage, P.E.
PhD - Geotechnical
Engineering
MS - Geotechnical Engineering
10 years Federal Service
10 years USACE Service
9 years Consulting

Regulatory



Jim Mazza
MS – Environmental Science
& Management
15 years USACE Service
3 years – SPN DMMO Chief
2016 – District Commander's
Leadership Award

Resource Management



Rebecca Perez
BBA
22 Years USACE Service
DoD FM Certification Level 3

Contracting



Mary Fronck
BS- Marketing
11 years Federal Service
3 years USACE Service
DAWIA Level 3 Certification
2021 USACE SB Contracting
Professional of the Year

District Counsel



Merry Goodenough
JD, LL.M., MPA
40 years Federal Service
27 years USACE Service
27 years SF District
1988 Joseph W.
Kimble Award
(Most Promising Attorney)

Public Affairs



Brandon Beach
MA - English
19 years Federal Service
11 years USACE Service
2006 Army Civilian
Journalist of the Year



WHAT WE DO



We are traditionally a Civil Works District - Project Delivery supporting our National priorities

Support National Economy

- Plan, Design, Deliver, Operate and Maintain Civil/Public Works Projects
 - Navigation
 - Flood Risk Management
 - Environmental Justice
- Provide Technical Engineering and Other Support

Support Environmental Sustainability

- Plan, Design and Deliver Environmental Projects
 - Engineering with Nature
 - Wetlands Restoration
 - Coastal Engineering
- Recreation
- Regulate Impacts to Wetlands and Navigable Waterways

Support National Security

- Respond to Military Contingencies and Civil Emergencies



LAST YEAR – FY21



- ✓ 237 contract actions- \$209M
 - ✓ 12 new Construction awards- \$186M
 - ✓ 119 new A/E and Service Awards- \$17M
- ✓ \$178M awarded to Small Business
- ✓ 85% of contract dollars were awarded to Small Business contractors for \$67M- highest % in USACE
- ✓ 71% of contract dollars were awarded to Small Disadvantaged Business contractors- highest % in USACE



ACTIVE GENERAL INVESTIGATIONS (GI)

6



1. San Francisco Waterfront Flood Resilience Study, San Francisco, CA

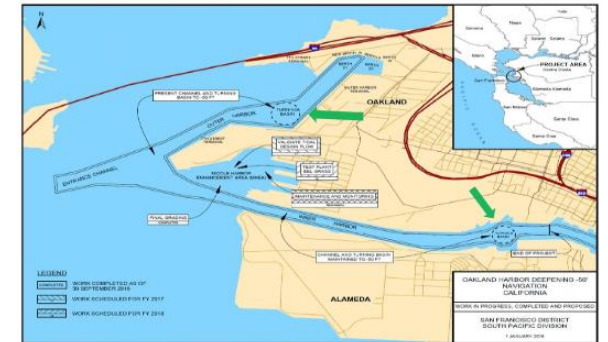
Total Construction Cost Est. \$4-5B

-Transferred to SWD (Tulsa District)



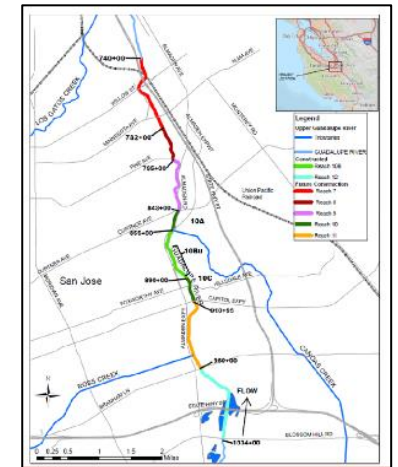
2. Oakland Harbor Turning Basin Widening Study, Oakland, CA

Total Construction Cost Est. \$200M



3. South Bay Shoreline Phase II, Santa Clara County, Palo Alto, CA

Total Construction Cost Est. \$450M



4. Upper Guadalupe River (UGR), Santa Clara County, CA

Total Construction Cost Est. TBD

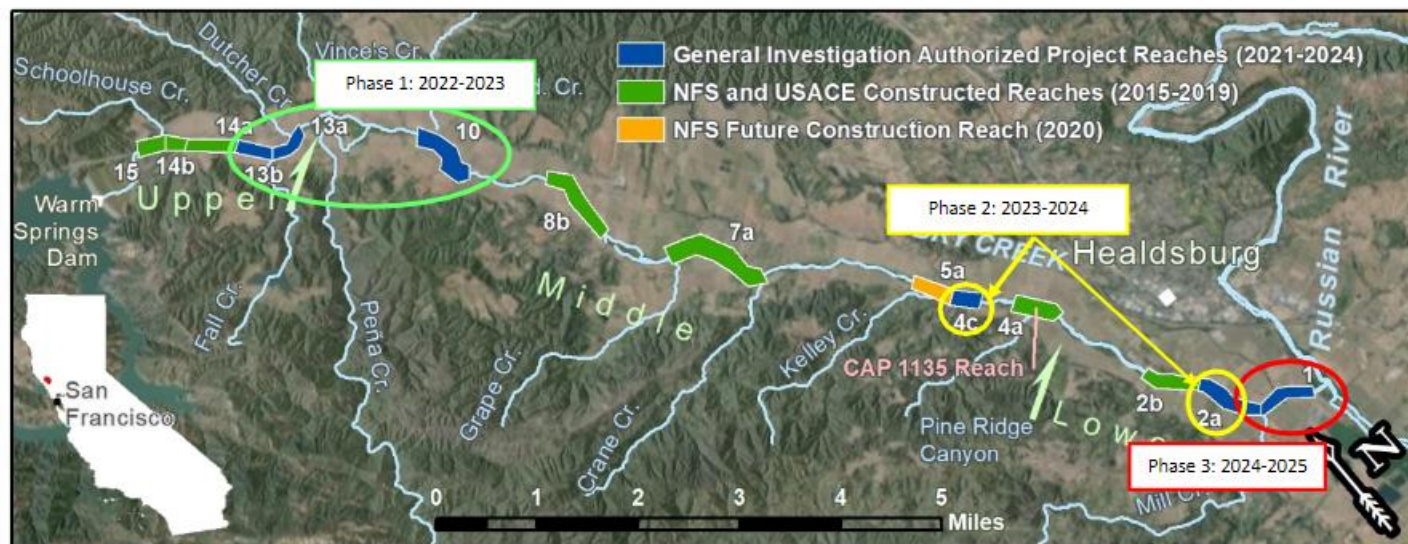
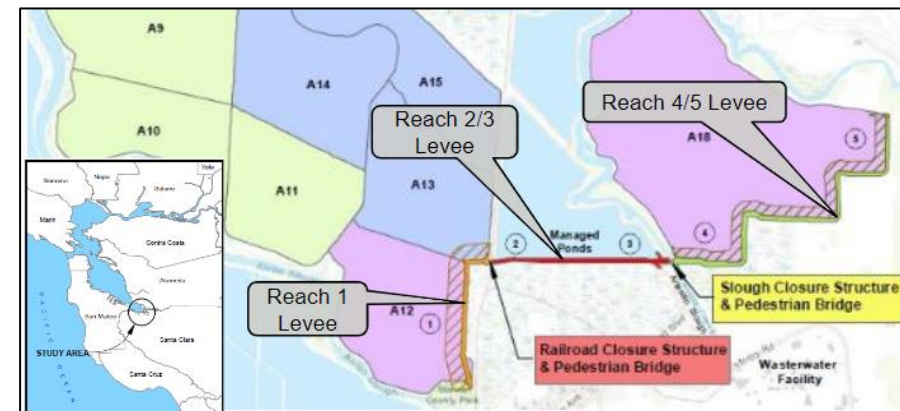


ACTIVE CONSTRUCTION GENERAL (CG):

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1. South San Francisco Bay Shoreline I, Santa Clara County, CA
2. Dry Creek Restoration, Sonoma County CA
3. Pajaro River II , Watsonville, CA
4. Hamilton Wetlands Restoration Project, Novato, CA
-Planning for project extension to Bel Marin Keys





INTERAGENCY & INTERNATIONAL SERVICES



1. DVA New Research Facility (Building 40) Seismic Bldg. 8,1,6, San Francisco, CA:

Program Amount: \$346.7M (est)

Program Year: FY22



2. VAPAHCS Ambulatory Care Center, Palo Alto, CA

Program Amount: \$700M-\$750M (est)

Program Year: FY23

3. VAPAHCS Replace Spinal Cord Injury Center Seismic Mitigation, Palo Alto, CA

Program Amount: \$250M (est), Program Year: FY23

4. Golden Gate National Cemetery, San Francisco, CA

5. San Francisco National Cemetery, San Mateo, CA



UPCOMING CONTRACTING ACTIONS

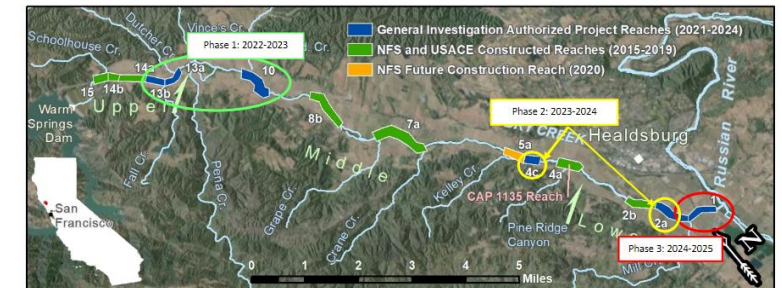
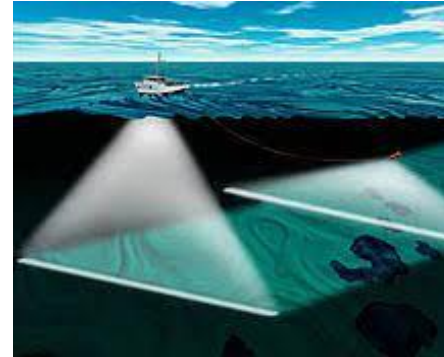


2nd Quarter (through March 2022)

- SF DODS Monitoring
- A/E Hydro-survey IDIQ
- Pajaro Soil Borings

3rd Quarter (April – June 2022)

- Dry Creek Ecosystem Restoration (phase 1)
- Navigation/Dredging:
 - San Rafael Creek
 - Richmond Harbor
 - San Joaquin
 - Sacramento
 - Suisun
 - Oakland
- A/E
 - Pajaro Design
 - Shoreline Artesian Slough





SCHEDULE FOR TODAY



SAN FRANCISCO DISTRICT BUSINESS OPPORTUNITIES OPEN HOUSE

MARCH 18, 2022

9:00-9:30 Opening Remarks

*District Overview, Federal/Industry Partnership,
2022 Program Overview
Presenter: LTC Kevin Arnett, District Commander*

9:30-9:45 Navigation/Dredging 2022 Projects

Presenter: Al Paniccia, Navigation Program Manager

9:45-10:15 Civil Construction and AE 2022 Projects

*Presenters: Patrick McKinley, Civil Works Program Manager,
Son Ha, Chief of Engineering*

10:15-10:30 Facilities: Services and Small Construction

Presenter: Nick Malasavage, Chief of Operations

10:30-11:00 How to do business with USACE

Presenter: Mary Fronck, Chief of Contracting

9:30 AM - 1 PM

Open Chat Sessions With District Staff



**US Army Corps
of Engineers®**
San Francisco District





OPEN HOUSE CHAT ROOMS



2022 San Francisco District Virtual BOOH

The U.S. Army Corps of Engineers, San Francisco District will host our annual Business Opportunities Open House Friday, March 18, 2021. Please note this is a VIRTUAL event, and the presentations will be presented via Webex.

The event is open to all businesses, both small and large, interested in working with the San Francisco District. The event will include briefings from District staff and opportunities to network with staff members as well. It is a great opportunity for you to share your firm's unique capabilities and learn about projects within the San Francisco District.

All 2022 Business Opportunities Open House Information and documents can be found here:

[2022 BOOH Agenda](#)

[Attendee Information and instructions](#)

[San Francisco District Leadership](#)

[USACE Overview](#)

2022 Open House Chat Rooms

General Discussion with Deputy District Engineer of Projects, Stu Townsley
(9:30 a.m.-1 p.m.)

Dredging Construction with Chief of Construction, Jere Harper
(10 a.m.-1 p.m.)

Contracting with Chief of Contracting, Mary Fronck
(10:30 a.m.-1 p.m.)

Small Business Opportunities with Jack May and Michelle Morales
(10:30 a.m. - 1 p.m.)

Facilities: Services and Small Construction
with Nick Malasavage, Chief of Operations, (10:15 a.m.-1 p.m.)



QUESTIONS

*(please press *6 to speak)*



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